

WeP Solutions Limited

Regd. Office : Basappa Complex, 40/1-A, Lavelle Road, Bengaluru - 560 001
CIN : L72200KA1995PLC025617



Unaudited Statement of Consolidated Financial Results for the Quarter and Half-year ended September 30, 2020

₹ in Lakhs

Particulars	Consolidated					
	Quarter Ended			Half-year ended		Year Ended
	Sept 30, 2020 Unaudited	June 30, 2020 Unaudited	Sept 30, 2019 Unaudited	Sept 30, 2020 Unaudited	Sept 30, 2019 Unaudited	Mar 31, 2020 Audited
1. Income from Operations						
a. Net Sales/Income from Operations	1,360.84	898.29	1,833.80	2,259.13	3,450.59	6,834.76
b. Other Operating Income	0.57	-	0.59	0.57	0.91	2.46
Total Revenue from Operations	1,361.41	898.29	1,834.39	2,259.70	3,451.50	6,837.22
c. Other Income	4.27	17.58	35.17	21.85	51.43	89.62
Total Income from Operations (net)	1,365.68	915.87	1,869.56	2,281.55	3,502.93	6,926.84
2. Expenses						
a. Cost of Material consumed	312.34	154.07	531.72	466.41	943.88	1,901.05
b. Purchases of stock-in-trade	231.32	176.74	171.27	408.06	318.41	860.69
c. Changes in inventories of finished goods, work in progress and stock in trade	(39.39)	(51.34)	35.23	(90.73)	36.62	(226.26)
d. Employees benefits expense	233.28	227.24	305.69	460.52	640.10	1,210.35
e. Finance Costs	38.35	36.19	35.57	74.54	63.71	133.51
f. Depreciation and amortisation expense	281.21	314.77	329.53	595.98	633.54	1,290.31
g. Other expenses	370.16	332.63	486.84	702.79	943.11	1,843.11
Total Expenses	1,427.27	1,190.30	1,875.85	2,617.57	3,579.37	7,012.76
3. Profit/(Loss) before exceptional items (1-2)	(61.59)	(274.43)	(6.29)	(336.02)	(76.44)	(85.92)
4. Exceptional Items	-	-	-	-	-	-
5. Profit/(Loss) before tax (3-4)	(61.59)	(274.43)	(6.29)	(336.02)	(76.44)	(85.92)
6. Tax expense						
a. Current Tax	(0.00)	-	6.10	(0.00)	19.63	56.83
b. Deferred Tax	(12.89)	(73.76)	(3.18)	(86.65)	(27.19)	69.32
7. Net Profit/(Loss) for the Year/Period (5-6)	(48.70)	(200.67)	(9.21)	(249.37)	(68.87)	(212.07)
8. Other Comprehensive Income (net of tax)	(0.23)	-	1.03	(0.23)	1.03	0.09
9. Total Comprehensive Income for the Year/Period (7+8)	(48.93)	(200.67)	(8.19)	(249.60)	(67.84)	(211.97)
10. Paid-up equity share capital (Face Value of Rs. 10/- per share)	2,631.70	2,631.70	2,623.94	2,631.70	2,623.94	2,631.70
11. Earnings Per Share (EPS) (of Rs.10/- each) (not annualised) (in Rs.)						
(a) Basic	(0.19)	(0.76)	(0.04)	(0.95)	(0.26)	(0.81)
(b) Diluted	(0.19)	(0.75)	(0.03)	(0.94)	(0.26)	(0.80)

Notes:

- The above Financial Results of the Company were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on November 6, 2020. The Statutory Auditors have conducted a limited review of the financial results for the half year ended September 30, 2020.
- The Board of the Company vide resolution passed in its meeting held on 13th February 2020 had approved a Scheme of Arrangement whereby its wholly owned subsidiary M/s WeP Digital Services Limited was proposed to be merged into the Company. The Appointed date for the scheme is 1st April 2020. The office of the Regional Director vide its order dated 9th September 2020, has not approved the scheme on account of a technical requirement not being met. The Group is exploring various options including filing a review application.
- The outbreak of Covid-19 pandemic and consequent lockdown has impacted the regular business operations of the company. The company has since started its manufacturing and service operations based on the guidelines issued by State and Central Government. The company has taken into account both internal and external information for assessing the impact of Covid-19 in June 2020 on various elements of its financial results including recoverability of its assets. This assessment and the outcome of the pandemic as regards aforesaid matters is highly dependent on the circumstances/developments as they evolve in the subsequent period. The company will continue to monitor developments to identify significant uncertainties in future periods if any.
- Figures for the previous period(s) / year are regrouped/rearranged wherever necessary, to conform to the figures of the current year.
- Segment wise Revenue, Results and Capital Employed - Consolidated

Particulars	Consolidated					
	Quarter Ended			Half year Ended		Year Ended
	Sept 30, 2020 Unaudited	June 30, 2020 Unaudited	Sept 30, 2019 Unaudited	Sept 30, 2020 Unaudited	Sept 30, 2019 Unaudited	Mar 31, 2020 Audited
1. Segment Revenue						
a. Printer Business	400.05	220.13	565.12	620.18	1,041.97	2,005.97
b. MPS Business	890.85	606.99	1,181.05	1,497.84	2,242.57	4,487.96
c. Digital Services	70.51	71.17	88.22	141.68	166.96	343.29
Net Sales / Income from Operations	1,361.41	898.29	1,834.39	2,259.70	3,451.50	6,837.22
2. Segment Results						
a. Printer Business	(62.34)	(94.25)	45.51	(158.59)	7.77	(44.60)
b. MPS Business	52.25	(117.64)	3.31	(65.39)	47.30	203.65
c. Digital Services	(13.15)	(26.35)	(19.54)	(39.50)	(67.80)	(111.48)
Total	(23.24)	(238.24)	29.28	(261.48)	(12.73)	47.58
Less: Interest	38.35	36.19	35.57	74.54	63.71	133.51
Total Profit Before Tax	(61.59)	(274.43)	(6.29)	(336.02)	(76.44)	(85.92)
3. Capital Employed						
a. Printer Business	1,565.22	1,424.44	1,050.71	1,565.22	1,050.71	1,294.40
b. MPS Business	3,895.19	3,808.68	4,061.33	3,895.19	4,061.33	4,049.53
c. Digital Services	(17.64)	(29.29)	136.33	(17.64)	136.33	(9.81)
Total	5,442.79	5,203.83	5,248.37	5,442.79	5,248.37	5,334.12

Note. The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments.



6.) The Unaudited Consolidated Statement of Assets & Liabilities as at September 30, 2020

Particulars	₹ in Lakhs	
	As at	As at
	Sept 30, 2020	Mar 31, 2020
	Unaudited	Audited
ASSETS		
(1) Non-current assets		
(a) Property, Plant and Equipment	2,741.12	3,104.15
(b) Capital work-in-progress	188.89	217.01
(c) Other Intangible assets	78.30	106.79
(d) Financial Assets		
i. Other financial assets	97.98	97.79
(e) Deferred tax assets (net)	458.49	371.72
(f) Other non-current assets	320.96	359.37
	3,886.74	4,256.83
(2) Current assets		
(a) Inventories	1,315.42	1,244.45
(b) Financial Assets		
i. Trade receivables	1,207.66	1,341.00
ii. Cash and cash equivalents	11.62	11.25
iii. Bank balances other than (ii) above	14.90	14.64
iv. Other financial assets	34.30	39.03
(c) Other current assets	449.44	403.70
	3,033.34	3,054.07
Total Assets	6,919.08	7,310.90
EQUITY AND LIABILITIES		
(1) EQUITY		
(a) Equity Share capital	2,631.70	2,631.70
(b) Other Equity		
i. Reserves & Surplus	1,290.83	1,523.86
	3,922.53	4,155.56
LIABILITIES		
(2) Non-current liabilities		
(a) Financial Liabilities		
i. Borrowings	484.09	575.57
ii. Other financial liabilities	46.13	123.20
(a) Provisions	131.31	125.12
(c) Other non-current liabilities	11.07	15.14
	672.60	839.03
(3) Current liabilities		
(a) Financial Liabilities		
i. Borrowings	816.17	420.01
ii. Trade payables		
a. Total outstanding dues of Micro and small enterprises	26.17	42.15
b. Total outstanding dues of creditors other than micro and small enterprises	325.65	471.14
iii. Other financial liabilities	643.92	863.55
(b) Other current liabilities	491.29	504.48
(c) Provisions	20.75	14.98
	2,323.95	2,316.31
Total Equity and Liabilities	6,919.08	7,310.90

7.) Disclosure of Consolidated Statement of Cash Flows as per Regulation 33 of the SEBI (LODR) Regulations, 2015 for the period ended Sept 30, 2020

Particulars	₹ in Lakhs	
	As at	As at
	Sept 30, 2020	Sept 30, 2019
Unaudited Consolidated statement of Cash Flows for the period ended Sept 30, 2020		
Cash Flow From Operating Activities		
Profit / (Loss) before income tax	(336.02)	(76.45)
Adjustments for:		
Depreciation & Amortisation	595.98	633.54
Provision for doubtful debts	39.51	31.41
Employee share based payment expense	16.56	1.13
Actuarial Gains/Losses recognised in Other Comprehensive Income	(0.35)	1.43
Loss / (Profit) on Sale of Fixed Assets	5.52	5.02
Net Exchange differences	2.17	3.85
Interest income	(1.48)	(13.39)
Interest Expense	74.54	63.71
	396.43	650.25
Changes in Operating assets and liabilities		
(Increase)/Decrease in Inventories	(70.96)	50.68
(Increase)/Decrease in Trade Receivables ((Current & Non Current))	98.61	(161.46)
(Increase)/Decrease in Financial & Other assets (Current & Non Current)	35.77	(21.39)
Increase/(Decrease) in Trade Payables, Provisions, Other Financial Liabilities & Other Liabilities (Current & Non Current)	(364.77)	129.84
Cash Generated from Operations	95.08	647.92
Income taxes paid	38.51	52.08
Net Cash Inflow/(Outflow) from Operating Activities	56.57	595.84
Cash Flow From Investing Activities		
Purchase of Property, Plant & Equipment (including CWIP)	(259.12)	(581.87)
Purchase of Intangible Assets	-	(0.62)
Interest Income	1.48	13.39
Net Cash Inflow/(Outflow) from Investing Activities	(257.64)	(569.10)
Cash Flow From Financing Activities		
Proceeds from Issue of Shares	-	2.95
Share Issue Expenses	-	(0.10)
Interest paid	(74.54)	(63.71)
Proceeds / (Repayment) of Borrowings (Net)	396.16	(209.86)
Repayment of Lease obligations	(65.73)	(51.02)
Proceeds / (Repayment) of Term Loan (Net)	(54.45)	294.07
Net Cash Inflow/(Outflow) from Financing Activities	201.44	(27.67)
Net Increase / (Decrease) In Cash And Cash Equivalents	0.37	(0.93)
Cash and cash equivalents at the beginning of the year	11.25	5.62
Cash and cash equivalents at end of September 31, 2020	11.62	4.69

Place: Bengaluru
Date : November 06, 2020



For WeP Solutions Limited
Sandeep Kumar Goyal
Executive Director & CFO

WeP Solutions Limited

Regd. Office : Basappa Complex, 40/1-A, Lavelle Road, Bengaluru - 560 001
CIN : L72200KA1995PLC025617



Unaudited Statement of Standalone Financial Results for the Quarter and Half-year ended September 30, 2020

₹ in Lakhs

Particulars	Standalone					
	Quarter Ended			Half year ended		Year Ended
	Sept 30, 2020 Unaudited	Jun 30, 2020 Unaudited	Sept 30, 2019 Unaudited	Sept 30, 2020 Unaudited	Sept 30, 2019 Unaudited	Mar 31, 2020 Audited
1. Income from Operations						
a. Net Sales/Income from Operations	1,308.82	843.20	1,765.07	2,152.02	3,318.21	6,562.82
b. Other Operating Income	0.57	-	0.59	0.57	0.91	2.46
Total Revenue from Operations	1,309.39	843.20	1,765.66	2,152.59	3,319.12	6,565.28
c. Other Income	6.55	19.26	35.96	25.81	54.88	98.62
Total Income from Operations(net)	1,315.94	862.46	1,801.62	2,178.40	3,374.00	6,663.90
2. Expenses						
a. Cost of Material consumed	305.63	143.41	524.72	449.04	932.86	1,868.37
b. Purchases of stock-in-trade	231.32	176.74	171.26	408.06	318.04	860.32
c. Changes in inventories of finished goods, work in progress and stock in trade	(39.39)	(51.34)	34.37	(90.73)	35.66	(227.62)
d. Employees benefits expense	192.38	186.11	257.61	378.49	536.65	999.37
e. Finance Costs	36.96	34.63	34.95	71.59	62.71	129.21
f. Depreciation and amortisation expense	278.45	311.46	326.07	589.91	622.16	1,272.03
g. Other expenses	357.91	323.76	440.07	681.67	866.23	1,755.73
Total Expenses	1,363.26	1,124.77	1,789.05	2,488.03	3,394.31	6,657.41
3. Profit / (Loss) before exceptional items (1-2)	(47.32)	(262.31)	12.57	(309.63)	(20.31)	6.48
4. Exceptional items	-	-	-	-	-	-
5. Profit / (Loss) before tax (3-4)	(47.32)	(262.31)	12.57	(309.63)	(20.31)	6.48
6. Tax expense						
a. Current Tax	(0.00)	-	6.10	(0.00)	19.63	56.83
b. Deferred Tax	(11.21)	(72.98)	(2.61)	(84.19)	(25.28)	(54.86)
7. Net Profit / (Loss) for the Year / Period (5-6)	(36.11)	(189.33)	9.08	(225.44)	(14.66)	4.51
8. Other Comprehensive Income (net of tax)	(1.27)	-	1.17	(1.27)	1.17	0.78
9. Total Comprehensive Income for the Year / Period (7+8)	(37.38)	(189.33)	10.25	(226.71)	(13.48)	5.28
10. Paid-up equity share capital (Face Value of Rs. 10/- per share)	2,631.70	2,631.70	2,623.94	2,631.70	2,623.94	2,631.70
11. Earnings Per Share (EPS) (of Rs.10/- each) (not annualised)(in Rs.)						
(a) Basic	(0.14)	(0.72)	0.03	(0.86)	(0.06)	0.02
(b) Diluted	(0.14)	(0.71)	0.03	(0.85)	(0.06)	0.02

Notes:

1.) The above Financial Results of the Company were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on November 6, 2020. The Statutory Auditors have conducted a limited review of the financial results for the half year ended September 30, 2020.

2.) The outbreak of Covid-19 pandemic and consequent lockdown has impacted the regular business operations of the company. The company has since started its manufacturing and service operations based on the guidelines issued by State and Central Government. The company has taken into account both internal and external information for assessing the impact of Covid-19 in June 2020 on various elements of its financial results including recoverability of its assets. This assessment and the outcome of the pandemic as regards aforesaid matters is highly dependent on the circumstances/developments as they evolve in the subsequent period. The company will continue to monitor developments to identify significant uncertainties in future periods if any.

3.) Figures for the previous period(s) / year are regrouped/rearranged wherever necessary, to conform to the figures of the current period / year.

4.) Segment wise Revenue, Results and Capital Employed - Standalone

Particulars	Quarter Ended			Half year ended		Year Ended
	Sept 30, 2020 Unaudited	Jun 30, 2020 Unaudited	Sept 30, 2019 Unaudited	Sept 30, 2020 Unaudited	Sept 30, 2019 Unaudited	Mar 31, 2020 Audited
	1. Segment Revenue					
a. Printer Business	400.05	220.13	565.12	620.18	1,041.97	2,005.97
b. MPS Business	890.85	606.99	1,181.05	1,497.84	2,242.57	4,487.96
c. Digital Services	18.49	16.08	19.49	34.57	34.58	71.35
Net Sales / Income from Operations	1,309.39	843.20	1,765.66	2,152.59	3,319.12	6,565.28
2. Segment Results						
a. Printer Business	(62.34)	(94.25)	45.51	(156.59)	7.77	(44.60)
b. MPS Business	54.48	(114.48)	7.90	(60.00)	51.89	209.95
c. Digital Services	(2.50)	(18.95)	(5.89)	(21.45)	(17.24)	(29.67)
Total	(10.36)	(227.68)	47.52	(238.04)	42.42	135.69
Less: Interest	36.96	34.63	34.95	71.59	62.71	129.21
Total Profit Before Tax	(47.32)	(262.31)	12.57	(309.63)	(20.31)	6.48
3. Capital Employed						
a. Printer Business	1,565.22	1,424.44	1,050.71	1,565.22	1,050.71	1,294.40
b. MPS Business	3,895.19	3,808.68	4,061.33	3,895.19	4,061.33	4,049.53
c. Digital Services	854.23	831.02	842.41	854.23	842.41	839.17
Total	6,314.64	6,064.14	5,954.45	6,314.64	5,954.45	6,183.09

Note. The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments.



5. The Statement of Assets & Liabilities as at September 30, 2020

₹ in Lakhs

Particulars	Unaudited Statement of Assets & Liabilities as at September 30, 2020	
	As at	As at
	Sept 30, 2020	March 31, 2020
	Unaudited	Audited
ASSETS		
(1) Non-current assets		
(a) Property, Plant and Equipment	2,731.63	3,088.57
(b) Capital work-in-progress	188.89	217.01
(c) Other Intangible assets	78.30	106.79
(d) Financial Assets		
i. Investments	829.92	823.21
ii. Loans	-	-
iii. Other financial assets	96.07	95.88
(e) Deferred tax assets (net)	442.59	357.91
(f) Other non-current assets	300.87	325.66
	4,668.27	5,015.03
(2) Current assets		
(a) Inventories	1,315.22	1,244.26
(b) Financial Assets		
i. Trade receivables	1,176.12	1,309.77
ii. Cash and cash equivalents	0.35	0.37
iii. Bank balances other than (ii) above	14.90	14.64
iv. Other financial assets	33.29	37.98
v. Loans	15.04	-
(c) Other current assets	445.26	395.30
	3,000.18	3,002.32
Total Assets	7,668.45	8,017.35
EQUITY AND LIABILITIES		
(3) EQUITY		
(a) Equity Share capital	2,631.70	2,631.70
(b) Other Equity	2,212.68	2,422.84
i. Reserves & Surplus		
ii. Other reserves		
	4,844.38	5,054.54
LIABILITIES		
(4) Non-current liabilities		
(a) Financial Liabilities		
i. Borrowings	434.09	525.57
ii. Other financial liabilities	45.54	121.48
(b) Provisions	108.40	104.64
(c) Other non-current liabilities	11.07	15.14
	697.10	766.73
(5) Current liabilities		
(a) Financial Liabilities		
i. Borrowings	816.17	420.01
ii. Trade payables		
a. Total outstanding dues of Micro and small enterprises	19.63	35.61
b. Total outstanding dues of creditors other than micro and small enterprises	322.07	453.54
iii. Other financial liabilities	641.75	861.55
(b) Other current liabilities	407.91	411.47
(c) Provisions	19.44	13.90
	2,226.97	2,196.08
Total Equity and Liabilities	7,668.45	8,017.35

6. Disclosure of Statement of Cash Flows as per Regulation 33 of the SEBI (LODR) Regulations, 2015 for the period ended 30th September 2020

₹ in Lakhs

Particulars	Unaudited Statement of Cash Flows for the period ended September 30, 2020	
	As at	As at
	Sept 30, 2020	Sept 30, 2019
Cash Flow From Operating Activities		
Profit / (Loss) before Income tax	(309.63)	(20.31)
Adjustments for:		
Depreciation & Amortisation	589.91	622.16
Provision for doubtful debts	35.75	30.22
Employee share based payment expense	9.84	(3.94)
Actuarial Gains/Losses recognised in Other Comprehensive Income	(1.76)	1.63
Loss / (Profit) on Sale of Fixed Assets	5.52	5.02
Net Exchange differences	2.20	4.02
Interest Income	(0.04)	(17.73)
Interest Expense	71.59	62.70
	403.38	683.78
Changes in Operating assets and liabilities		
(Increase)/Decrease in Inventories	(70.96)	49.33
(Increase)/Decrease in Trade Receivables ((Current & Non Current))	97.89	(179.49)
(Increase)/Decrease in Financial & Other assets (Current & Non Current)	11.81	(26.29)
Increase/(Decrease) in Trade Payables, Provisions, Other Financial Liabilities & Other Liabilities (Current & Non Current)	(340.83)	155.03
Cash Generated from Operations	101.49	682.35
Income taxes paid	32.74	49.91
Net Cash Inflow/(Outflow) from Operating Activities	68.75	632.45
Cash Flow From Investing Activities		
Purchase of Property, Plant & Equipment (including CWIP)	(259.12)	(582.19)
Purchase of Investments	0.00	(100.00)
Purchase of Intangible Assets	-	(0.31)
Proceeds from Sale of Fixed Assets	-	0.00
(Increase)/Decrease in Loans	(15.04)	88.07
Interest Income	0.04	17.73
Net Cash Inflow/(Outflow) from Investing Activities	(274.12)	(576.70)
Cash Flow From Financing Activities		
Proceeds from Issue of Shares	-	2.95
Interest paid	(71.59)	(62.71)
Proceeds / (Repayment) of Borrowings (Net)	396.16	(239.05)
Repayment of Lease obligations	(64.78)	(51.02)
Proceeds / (Repayment) of Term Loan (Net)	(54.45)	294.07
Net Cash Inflow/(Outflow) from Financing Activities	205.35	(56.76)
Net Increase / (Decrease) in Cash And Cash Equivalents	(0.02)	(0.01)
Cash and cash equivalents at the beginning of the year	0.37	1.16
Cash and cash equivalents at end of September 30, 2020	0.35	1.15

Place: Bengaluru
Date: November 06, 2020For WeP Solutions Limited
Sandeep Kumar Goyal
Executive Director & CFO