

WeP Solutions Limited

Regd. Office : Basappa Complex, 40/1-A, Lavelle Road, Bengaluru - 560 001
CIN : L72200KA1995PLC025617



Audited Statement of Financial Results for the Quarter and Year ended on March 31, 2022

(₹ in Lakhs except for EPS data)

Particulars	Quarter Ended on			Year Ended on	
	March 31, 2022	December 31, 2021	March 31, 2021	March 31, 2022	March 31, 2021
	Audited	Unaudited (Consolidated)	Audited (Consolidated)	Audited	Audited (Consolidated)
1. Income from Operations					
a. Net Sales/Income from Operations	3,267.99	3,286.15	2,465.31	11,075.43	6,447.70
b. Other Operating Income	1.85	0.98	0.51	4.55	1.07
Total Revenue from Operations	3,269.84	3,287.13	2,465.82	11,079.98	6,448.77
c. Other Income	26.36	37.80	18.66	91.33	46.14
Total Income from Operations (net)	3,296.20	3,324.93	2,484.48	11,171.31	6,494.91
2. Expenses					
a. Cost of Material consumed	318.90	425.70	641.27	1,408.14	1,535.70
b. Purchases of stock-in-trade	2,116.74	1,969.49	1,063.26	5,878.28	1,689.26
c. Changes in inventories of finished goods, work in progress and stock in trade	(132.79)	(76.84)	(286.79)	54.26	(299.07)
d. Employees benefits expense	227.01	252.65	255.99	954.42	958.87
e. Finance Costs	20.44	20.73	32.65	96.82	139.43
f. Depreciation and amortisation expense	221.01	223.23	242.09	911.04	1,101.52
g. Other expenses	425.53	378.80	388.23	1,493.14	1,493.43
Total Expenses	3,196.84	3,193.76	2,336.70	10,796.10	6,619.14
3. Profit/(Loss) before exceptional items (1-2)	99.37	131.17	147.78	375.21	(124.23)
4. Exceptional items	-	-	-	-	-
5. Profit/(Loss) before tax (3-4)	99.37	131.17	147.78	375.21	(124.23)
6. Tax expense					
a. Current Tax	19.48	41.19	51.01	127.19	59.45
b. Deferred Tax	18.74	(3.44)	2.99	(11.08)	(72.25)
7. Net Profit / (Loss) for the Year / Period (5-6)	61.15	93.42	93.78	259.10	(111.43)
8. Other Comprehensive Income (net of tax)	2.91	-	3.46	3.93	3.23
9. Total Comprehensive Income for the Year / Period (7+8)	64.06	93.42	97.24	263.03	(108.20)
10. Paid-up equity share capital (Face Value of Rs. 10/- per share)	3,621.32	3,621.32	2,631.70	3,621.32	2,631.70
11. Earnings Per Share (EPS) (of Rs.10/- each) (not annualised) (In Rs.)					
(a) Basic	0.17	0.26	0.36	0.72	(0.42)
(b) Diluted	0.17	0.26	0.26	0.71	(0.30)

Notes:

- The above Financial results of the Company were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on May 13, 2022. The Statutory Auditors have audited the results for the quarter and year ended March 31, 2022.
- The Board of the Company at its meeting held on 28th December 2020 considered and approved a scheme of amalgamation of its wholly owned subsidiary company, WeP Digital Services Limited with itself pursuant to sections 230 to 232 and other relevant provisions of the Companies Act, 2013 with 1st April 2021 as the appointed date. In pursuance of the same, an application was filed before the National Company Law Tribunal (NCLT). The NCLT has, vide its order dated 25th March 2022, approved the scheme of amalgamation. The effect for the merger in the accounts was given in the current quarter ending March 31, 2022. Consequently, the company shall be publishing only Standalone financials for the current quarter and going forward since the company does not have any subsidiaries. In order to ensure better comparison of the results, the data for Quarter 3 FY 22 ending December 31, 2021, Quarter 4 FY 21 ending March 31, 2021 and previous financial year ending March 31, 2021 are provided based on Consolidated Results of the respective periods. The amalgamation has been given effect to in the books of accounts as per Appendix C of Ind AS -103 governing Business Combinations.
- The outbreak of Covid-19 pandemic and consequent lockdown, including the one caused by the second wave, has impacted the regular business operations of the Company. The Company has adopted measures to protect the health of its employees and also to ensure business continuity with minimal disruption. The Company has taken into account both internal and external information for assessing the impact of Covid-19 on various elements of its financial results including recoverability of its assets. This assessment and the outcome of the pandemic as regards aforesaid matters is highly dependent on the circumstances/developments as they evolve in the subsequent period. The Company will continue to monitor developments to identify significant uncertainties in future periods, if any.
- During the period from 1st April 2021 to March 31, 2022, the company continued to supply products to one of the large dealers of Ricoh products, on a bulk basis. These sales were at a very low margin. The value of sales in Q4 FY 22 was Rs 1,739.42 lakhs as against Rs.1,592.5 lakhs in Q3 FY 22 and Rs 767.80 lakhs during Q4 FY 21. The total value of sales for the year ending Mar 31, 2022 stood at Rs.5,253.98 lakhs (Rs.917.38 lakhs for year s ended March 31, 2021). Further, based on the current orders in hand, the supplies shall continue for another two quarters, post which these bulk supplies will stop. The impact of this stopping of supplies on profit is expected to be minimal as these supplies were at very low margin.
- The figures for the quarter ended March 31, 2022, are the balancing figures between audited figures in respect of the full financial year up to March 31, 2022 and the unaudited published year-to-date figures up to December 31, 2021, being the date of the end of the third quarter of relevant financial year, which were subjected to a limited review.
- The Board of Directors have recommended a final dividend of Rs 0.50 per share on the equity share with face value of Rs 10 per share subject to the approval of shareholders.
- Figures for the previous period(s) / year are regrouped/rearranged wherever necessary, to confirm to the figures of the current year.
- Segment wise Revenue, Results and Capital Employed :-

(₹ in Lakhs)

Particulars	Quarter Ended			Year Ended on	
	March 31, 2022	December 31, 2021	March 31, 2021	March 31, 2022	March 31, 2021
	Audited	Unaudited (Consolidated)	Audited (Consolidated)	Audited	Audited (Consolidated)
1. Segment Revenue					
a. Printer Business	2,247.33	2,216.62	1,343.43	7,057.25	2,653.10
b. MPS Business	958.91	977.84	1,058.66	3,722.94	3,504.15
c. Digital Services	63.60	92.67	63.73	299.79	291.52
Net Sales / Income from Operations	3,269.84	3,287.13	2,465.82	11,079.98	6,448.77
2. Segment Results					
a. Printer Business	(30.03)	(52.27)	22.92	(191.11)	(115.88)
b. MPS Business	157.10	199.38	206.34	681.11	242.50
c. Digital Services	(6.28)	(3.23)	(48.83)	(32.67)	(111.42)
Total	120.79	143.88	180.43	457.33	15.20
Less: Net Interest	21.42	12.71	32.65	82.12	139.43
Total Profit Before Tax	99.37	131.17	147.78	375.21	(124.23)
3. Capital Employed					
a. Printer Business	1,828.91	1,913.49	1,851.57	1,828.91	1,851.57
b. MPS Business	4,058.59	3,949.33	3,591.68	4,058.59	3,591.68
c. Digital Services	(28.43)	(23.80)	(37.00)	(28.43)	(37.00)
Total	5,859.07	5,839.01	5,406.25	5,859.07	5,406.25

Note. The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments.

9.) The Audited Statement of Assets & Liabilities as at March 31, 2022

₹ in Lakhs

Particulars	As at	As at
	March 31, 2022	March 31, 2021
	Audited	Audited (Consolidated)
ASSETS		
(1) Non-current assets		
(a) Property, Plant and Equipment	2,565.91	2,525.68
(b) Capital work-in-progress	356.94	193.52
(c) Other Intangible assets	7.31	52.11
(d) Financial Assets		
i. Other financial assets	51.70	83.96
(e) Deferred tax assets (net)	342.89	387.26
(f) Other non-current assets	276.87	350.64
	3,601.42	3,593.18
(2) Current assets		
(a) Inventories	1,313.81	1,359.71
(b) Financial Assets		
i. Trade receivables	1,327.20	1,303.09
ii. Cash and cash equivalents	305.85	52.99
iii. Bank balances other than (ii) above	458.69	15.90
iv. Other financial assets	30.90	26.30
(c) Other current assets	827.31	751.97
	4,263.76	3,549.98
Total Assets	7,865.18	7,143.16
EQUITY AND LIABILITIES		
(1) EQUITY		
(a) Equity Share capital	3,621.32	2,631.70
(b) Other Equity		
i. Reserves & Surplus	1,696.57	1,409.19
	5,317.89	4,039.89
LIABILITIES		
(2) Non-current liabilities		
(a) Financial Liabilities		
i. Borrowings	198.55	528.22
ii. Lease Liabilities	113.74	18.28
(b) Provisions	60.48	134.44
(c) Other non-current liabilities	5.26	13.80
	378.03	694.74
(3) Current liabilities		
(a) Financial Liabilities		
i. Borrowings	342.37	838.14
ii. Lease Liabilities	42.65	70.17
iii. Trade payables		
a. Total outstanding dues of Micro and small enterprises	32.65	50.01
b. Total outstanding dues of creditors other than micro and small enterprises	413.87	510.79
iv. Other financial liabilities	729.50	345.72
(b) Other current liabilities	548.87	575.51
(c) Provisions	59.35	18.20
	2,169.26	2,408.53
Total Equity and Liabilities	7,865.18	7,143.16

10.) Disclosure of Statement of Cash Flows as per Regulation 33 of the SEBI (LODR) Regulations, 2015 for the year ended March 31, 2022

₹ in Lakhs

Particulars	March 31,	March 31,
	2022	2021
	Audited	Audited (Consolidated)
Audited statement of Cash Flows for the year ended March 31, 2022		
Cash Flow From Operating Activities		
Profit / (Loss) before Income tax	375.21	(124.23)
Adjustments for:		
Depreciation & Amortisation	911.04	1,100.30
Provision for doubtful debts	34.49	71.54
Employee share based payment expense	29.87	25.62
Actuarial Gains/Losses recognised in Other Comprehensive Income	5.44	4.72
Loss / (Profit) on Sale of Fixed Assets	3.50	7.33
Net Exchange differences	(7.63)	22.35
Interest Income	(25.14)	(1.54)
Interest on ROU assets	8.78	6.35
Interest Expense	82.68	139.43
	1,418.24	1,251.87
Changes in Operating assets and liabilities		
(Increase)/Decrease in Inventories	45.91	(115.26)
(Increase)/Decrease in Trade Receivables ((Current & Non Current))	(58.39)	(28.90)
(Increase)/Decrease in Financial & Other assets ((Current & Non Current))	(338.43)	(294.22)
Increase/(Decrease) in Trade Payables, Provisions, Other Financial Liabilities & Other Liabilities (Current & Non Current)	208.72	80.72
Cash Generated from Operations	1,278.05	894.21
Income taxes paid	111.11	71.35
Net Cash Inflow/(Outflow) from Operating Activities	1,164.94	822.86
Cash Flow From Investing Activities		
Purchase of Property, Plant & Equipment (including CWIP)	(965.74)	(511.39)
Proceeds from Sale of Fixed Assets	2.59	3.88
Interest Income	25.14	1.54
Net Cash Inflow/(Outflow) from Investing Activities	(938.01)	(505.97)
Cash Flow From Financing Activities		
Proceeds from Issue of Shares	989.62	-
Rights Issue Expenses & Expenses for increase of Authorised Capital	(4.51)	(33.10)
Interest paid	(82.88)	(139.43)
Proceeds / (Repayment) of Borrowings (Net)	(580.57)	173.26
Repayment of Lease obligations	(51.07)	(111.42)
Proceeds / (Repayment) of Term Loan (Net)	(244.87)	(164.45)
Net Cash Inflow/(Outflow) from Financing Activities	25.92	(275.14)
Net Increase / (Decrease) in Cash And Cash Equivalents	252.85	41.75
Cash and cash equivalents at the beginning of the year	53.00	11.25
Cash and cash equivalents at end of the period	305.85	53.00

Place: Baddi
Date: 13th May 2022

For WeP Solutions Limited

Sandeep Kumar Goyal
Executive Director & CFO